



RENNtech

Sales Consultant Position

RENNtech is looking for an experienced Sales Consultant to join our team! This is an excellent opportunity for an automotive enthusiast who can communicate our performance products to customers and service existing customers both nationally and internationally.

Qualifications:

- Minimum 3 years in-house sales experience
- Knowledge of Mercedes-Benz and other high-end European automobiles
- Experience with QuickBooks
- Extremely organized, detail oriented and excellent with follow-ups
- Strong work ethic and salesmanship

Job Responsibilities:

- Become a product expert with new and existing products to better assist customers
- Maintain knowledge on latest vehicles, products, performance, and accessories.
- Assist customers with product selection and purchases
- Service existing customers on a regular basis
- Regularly follow-up with customers
- Maintain an ongoing relationship/communication with customers to encourage networking and repeat business
- Consistently follow the sales process outlined by RENNtech
- Act as a liaison between customer and shipping department
- Use QuickBooks to create estimates, invoices and enter customer data obtained from visits, sales calls, and internet leads.
- Keep customer notes in QuickBooks up-to-date with each contact with customer
- Maintain professional appearance and mannerism

Job Type: Full-Time

Please forward your application and resume to info@renntechmercedes.com